

**COASTAL CAROLINA UNIVERSITY  
INTERCOLLEGIATE ATHLETICS PROGRAM  
CONWAY, SOUTH CAROLINA**

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**Independent Accountants' Report On  
Applying Agreed-Upon Procedures  
June 30, 2015**



**COASTAL CAROLINA UNIVERSITY**  
**INTERCOLLEGIATE ATHLETICS PROGRAM**  
For the Year Ended June 30, 2015

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Independent Accountants' Report On  
Applying Agreed-Upon Procedures

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We have audited the financial statements of Coastal Carolina University as of and for the year ended June 30, 2015, and have issued our unmodified opinion thereon under date of September 24, 2015. At your request, we have also performed the procedures described below which were agreed to by the Board of Trustees and management of Coastal Carolina University, solely to assist these users in evaluating whether the accompanying statement of revenue and expenses of Coastal Carolina University is in compliance with the National Collegiate Athletic Association ("NCAA") Bylaw 3.2.4.15 for the fiscal year ended June 30, 2015. The Statement of Revenue and Expenditures of Coastal Carolina University Intercollegiate Athletics Program and related note disclosures presented in attachment A was not audited or reviewed by us. Management is responsible for Coastal Carolina University's compliance with the requirements of NCAA Bylaw 3.2.4.15, the Intercollegiate Athletics Program's financial records, internal controls and compliance with applicable laws, rules and regulations. This engagement to apply agreed-upon procedures was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated findings are as follows:

**Procedures Related to the Statement of Revenues and Expenditures**

1. We obtained the Statement of Revenues and Expenses of Coastal Carolina University Intercollegiate Athletics Program and related note disclosures for the year ended June 30, 2015, as prepared by accounting management of the University and shown on page 11 in this report. We recalculated the mathematical accuracy of the amounts on the statement, traced the individual line item amounts from the Statement of Revenues and Expenses to management's worksheets and compared the amounts on management's worksheets to the accounts in the University's general ledger.

We found no exceptions as a result of this procedure.

2. We obtained from accounting management a list of all outside organizations that have as their principal purpose or one of their principal purposes the generating of resources for or on behalf of the University's Intercollegiate Athletics Program or the promotion of the Program. We then confirmed the amounts received from these outside organizations directly with the responsible officials of these organizations. We compared the amount per the confirmation with the amount recorded in the Athletic Department's general ledger and on the Statement of Revenues and Expenses.

We found no exceptions as a result of this procedure

3. We scanned the Intercollegiate Athletics Program contributions revenue account detail to identify each individual contribution received directly that constitutes more than ten percent of all contributions received for intercollegiate athletics. We confirmed directly with responsible officials the amount of contributions that constituted more than ten percent of the contribution revenue.

We found no exceptions as a result of this procedure.

4. We requested the accounting management to describe the basis for allocating student athletic fees to athletics and obtained from management the reconciliation of total student fees revenue. We obtained the University's general ledger detail from management and compared the total with the amount of Student Activity Fee revenue recorded in the general ledger and on the Statement of Revenues and Expenditures.

We found no exceptions as a result of this procedure.

5. We obtained from accounting management the general ledger activity for all cash receipts related to intercollegiate athletics. We selected a sample of individual receipts and compared the recorded cash receipt amount to the amount on the cashiers' office deposit transmittal reports prepared by the athletic department and submitted along with the cash to the cashiers' office. The sample of the individual receipts selected for comparison is as follows:

Receipt	Date	Amount
C000614199	07/03/2014	\$ 833.37
C000619358	08/04/2014	3,224.00
C000626164	08/21/2014	12,506.00
C000630364	09/10/2014	10,115.00
C000632035	09/16/2014	2,280.00
C000632868	09/24/2014	6,824.00
C000633822	10/03/2014	1205.00
C000635859	10/15/2014	3,829.00
C000637665	10/27/2014	15,355.00
C000638886	11/05/2014	1,660.00
C000641134	11/17/2014	50,000.00
C000641987	11/26/2014	4,179.00
C000643709	12/11/2014	25.00
C000646096	01/02/2015	24,792.00
C000651100	01/13/2015	40.00
C000653648	01/22/2015	2,500.00
C000657328	02/05/2015	2,586.00
C000658335	02/12/2015	2,732.00
C000661623	03/02/2015	19,858.00
C000666242	03/24/2015	7,729.00
C000669217	04/09/2015	2,418.00
C000674031	04/30/2015	1,572.00
C000676815	05/18/2015	18,738.25
C000679899	06/08/2015	12,000.00

We found no exceptions as a result of this procedure.

6. We obtained and read copies of the game guarantee contracts. We recalculated the total amount of the contracts, and compared this amount with the amount recorded as Guarantee revenue on the Statement of Revenues and Expenditures. We also compared expenditures per the contracts to expenditures recorded in the program's accounts in the general ledger.

We found no exceptions as a result of this procedure.

7. We obtained a schedule of athletics department salaries from athletic management. We compared the amounts listed on the schedule to amounts recorded in the general ledger and on the Statement of Revenues and Expenditures. From this schedule, we haphazardly selected four employees and compared the compensation paid to amounts specified in each respective contract.

We found no exceptions as a result of this procedure.

8. We requested the athletic management to describe specific elements of the University's internal control unique to the Intercollegiate Athletics Program's accounting system and financial reporting.

We found no exceptions as a result of this procedure.

9. We obtained from athletic management a listing of Athletics events for the year and from this list we selected a sample of events. For the events that have ticket sales, we compared the number of tickets sold per the general ledger with the amount of tickets sold per the ticket report. We recalculated the mathematical accuracy of the amount of ticket sales revenue by multiplying the number of tickets sold, per the ticket sales report, by the individual ticket price. We compared the amount on the accompanying correspondence with the amount recorded in the general ledger. We compared the revenue amount to the amount recorded in the Statement of Revenues and Expenditures.

The events that were tested are as follows:

Event	Date
All Home Football Games (Including Any Tournaments)	09/13/2014-12/06/2014
All Home Men's Basketball Games (Including Any Tournaments)	11/14/2014-03/08/2015
All Home Women's Basketball Games (Including any Tournaments)	11/14/2014-03/03/2015
All Home Baseball Games (Including Any Tournaments)	02/13/2015-05/11/2015
Beach Collegiate Baseball	06/26/2015-06/28/2015
Volleyball Team Camp 1	07/16/2014-07/18/2014

We found no exceptions as a result of this procedure.

10. We obtained a report detailing the direct institutional support revenue recorded for the year ended June 30, 2015. We recalculated the mathematical accuracy of the direct institutional support revenue amounts per the report and agreed the amounts included in the calculation to the general ledger. We compared the total direct institutional support revenue in the report to the corresponding amount in the Statement of Revenues and Expenses.

We found no exceptions as a result of this procedure.

11. We selected a sample of recorded expenditures for contractual services, travel, uniforms, financial aid and equipment and supplies from the general ledger. We compared the classification of the selected expenditures in the statement to the classifications permitted by NCAA Guidelines as stated by the NCAA Audit Legislation. For the selected expenditures we obtained the related disbursement package to determine the items required by Coastal's procurement policy were included and that the expenditure had been authorized in accordance with the University's policy and to validate the existence of the transaction and accuracy of recording.

**Excluding Student Aid:**

Description	Voucher	Date	Amount
Lian M. Burnett	V0615855	7/15/2014	\$ 996.00
Rotelli Pizza & Pasta	V0617895	8/5/2014	300.00
Brett A. Johnson	V0618218	12/1/2014	821.00
Mr. Drew A. Thomas	V0618819	8/12/2014	1,958.67
Ronald A. Trapps	V0619539	4/2/2015	821.00
Gabriella Horvath	V0619785	9/30/2014	706.06
Emee A. Herbert	V0620007	2/2/2015	718.00
Fedex	V0620569	8/26/2014	277.22
Ms. Katherine R. Quinney	V0627079	9/9/2014	375.70
City of Conway Hospitality Fee	V0628564	9/18/2014	881.06
Horry Telephone Co-Op Inc.	V0630137	10/2/2014	339.90
PPG Architectural Finishes Inc.	V0631980	10/23/2014	1,508.11
BSN Sports	V0633462	11/6/2014	1,726.00
Chelsea D'Avilar	V0634912	11/20/2014	364.20
Aaron Marks	V0636291	12/11/2014	2,600.00
Horry County Treasurer's Office	V0637230	12/18/2014	1,408.55
Big South Conference	V0638601	1/20/2015	6,810.00
Capital One Commercial	V0643365	1/29/2015	1,798.26
ARAMARK INC	V0646161	2/19/2015	5,681.10
Christopher Carter	V0648129	5/7/2015	1,000.00
William D. Clay, II	V0650290	3/31/2015	153.00
Horry County Treasurer's Office	V0652134	4/17/2015	1,643.19
Pet Dairy	V0653967	5/5/2015	27.12
Carolina Forest Periodontics PA	V0655814	5/28/2015	195.00
Enterprise Rent A Car	V0657894	6/24/2015	351.58

We found no exceptions as a result of this procedure.

**Student Aid:**

Student	Sport	G/L Awarded Amount Traces To Student Account Detail	G/L Awarded Amount Traces To Approved Award Letter
Brittany L. Biggs	Men's Basketball	Y	Y
Matthew M. Kelley	Baseball	Y	Y
Olivia L. Keenan	Cheerleading	Y	Y
Joseph P. Battaglia	Football	Y	Y
Shivaughn Wiggins	Men's Basketball	Y	Y
Alfredo M. Molina	Baseball	Y	Y
Ryan C. Minor	Men's CC/Track	Y	Y
Samson M. Baldwin	Football	Y	Y
Jack S. Flood	Football	Y	Y
Joshua C. Pisarri	Men's Golf	Y	Y
Olivier Gueguen	Men's Soccer	Y	Y
Hunter V. Whalen	Men's Tennis	Y	Y
Alaina M. Jordan	Women's Basketball	Y	Y
Chelsea K. Johnson	Women's CC/Track	Y	Y
Jennifer M. Cosgrove	Women's Lacrosse	Y	Y
Kiana R. Quolas	Softball	Y	Y
Calvin B. Riddell	Softball	Y	Y
Melanie E. Flatter	Women's Soccer	Y	Y
Honami Yazawa	Women's Tennis	Y	Y
Mika L. Mierzw a	Volleyball	Y	Y
Briana M. Chiusano	Softball	Y	Y
Carolina C. Berry	Women's Tennis	Y	Y
Colton A. Ray	Men's Basketball	Y	Y
Reginald J. Nelson	Men's CC/Track	Y	Y
Fernando Pina	Men's Soccer	Y	Y

We found no exceptions as a result of this procedure.

12. We verified each student selected in our sample to ensure their information was reported accurately in either the NCAA's CA software or entered directly into the NCAA Membership Financial Reporting System using the following criteria:
  - We recalculated the equivalency value for each student-athlete in all sports, including head-count sports.
  - We verified that a student-athlete is only included in one sport.
  - We recalculated the equivalency calculation to verify that calculation is rounded to two decimal places.
  - We verified that the full grant amount used in the calculation is the full cost of tuition for an academic year, not semester.



- We verified that if a sport is discontinued and the grant(s) are still being honored by the institution, the grant(s) are included in student-athlete aid for revenue distribution purposes, if applicable.
- We verified that student-athletes receiving athletic aid who have exhausted their athletic eligibility or are inactive due to medical reasons should be included in the student-athlete aid total and correctly noted on the squad list.
- We verified that only athletic aid awarded in sports in which the NCAA conducts championship competitions, emerging sports for women and football is included in the calculations.
- We recalculated the totals for each sport and overall.

We found no exceptions as a result of this procedure.

13. We obtained from accounting management a listing of all expenditures made directly by the respective outside organizations on behalf of the University's Intercollegiate Athletics Program or employees to determine if they were included as revenues and expenditures on the University's Intercollegiate Athletics Program's accounting records and the Program's statement of Revenues and Expenditures. We compared the amounts on this list with the amounts recorded on management's worksheets.

We requested a listing of all expenditures made directly by other external parties (e.g. related parties, foundations, individuals, businesses, or other organizations) for or on behalf of the University's Intercollegiate Athletics Program or the Program's employees to determine if they were included as revenues in the Program's statement of revenues, expenditures, and transfers.

We found no exceptions as a result of this procedure.

14. We requested a listing of all marketing contracts made by Athletics for commercials, scoreboard ads, etc. We judgmentally selected a sample to trace contracted amounts to the general ledger.

We found no exceptions as a result of this procedure.

15. We compared and agreed the sports sponsored reported in the NCAA Membership Financial Reporting System to the squad lists of the institution.

We found no exceptions as a result of this procedure.

16. We obtained a report from the University which details the indirect facilities and administrative support recorded by the University for the year ended June 30, 2015, we recalculated the mathematical accuracy of the report and compared the amounts to the related supporting documentation. We also agreed the amount to the Statement.

We found no exceptions as a result of this procedure.

17. We compared the revenues and Expenses in the Statement for the year ended June 30, 2015 to the amount for the year ended June 30, 2014. We identified variances of greater than ten percent from year ended June 30, 2014 amount. We obtained the following explanations from the University's athletic management regarding the reason for the variances.

### **Football**

Ticket Sales revenue increased 21% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that for the 2014 season (FY2015), the Department of Athletics ticket marketing initiatives such as family plans and mini packages increased revenue sales. Additional, successes from the previous season brought higher expectations which directly increased ticket sales.

Guarantees revenue decreased 51% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that in FY2014 a game guarantee was received in the amount of \$375k. This past year two smaller guarantees were received (\$35k and \$150k). This resulted in a decrease of \$190k in guarantee revenues.

CAF Contributions revenue increased 71% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that in FY2015 \$250k was appropriated from football's CAF account for support to the Department of Athletic budgets. This was not in FY2014.

Indirect Institutional Support revenue increased 27% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that the newly adopted 2015 NCAA Agreed upon Procedures modified the definition for Indirect Institutional Support. IIS included debt service which didn't in FY2014.

Sponsorships/Royalties/Commissions revenues increased 234% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that sponsorship amounts for trade value have increased. The trade value in FY2014 totaled \$15,900. The trade value for FY2015 totaled \$52k.

Tournament Revenue/Entry Fees/Services revenue increased 70% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that in the 2013 football season (FY2014) the 1<sup>st</sup> round playoff game was played at home. This game also was around Thanksgiving weekend and ticket sales were lower than expected. As for 2014 football season (FY2015) Coastal received a bye and didn't have to play the 1<sup>st</sup> round game and played the 2<sup>nd</sup> round game at home. This was the weekend following Thanksgiving as well as attendance was more which resulted in a \$28k increase in ticket sales.

Direct Overhead and Admin Expenses increased 186% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that in FY2014 reporting, Administrative Expenses were encompassed in Other Operating Expenses. In the 2015, per the NCAA Agreed upon Procedures of reporting, Administrative Expenses is now included in "Direct Overhead and Admin Expense".

### **Baseball**

Ticket Sales revenue increased 304% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that this past fiscal year Coastal Carolina University opened a new baseball stadium that had been under construction. This also added additional seating which allowed additional revenue. On the schedule for 2015 Coastal Carolina University played 3 teams that were sell out games—South Carolina, Clemson and UNC.

CAF Contributions decreased 63% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that donated goods and services had a decrease of \$125k from FY2014 to FY2015.

Indirect Institutional Support revenue increased 15% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that a portion of debt service was included for the baseball facility along with the internal payment back to university for the scoreboard enhancements. These amounts totaled over \$50k.

Equipment, Uniforms, and Supplies expense increased 169% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that laundry equipment was purchased for the newly constructed baseball facility. This equipment was over \$65k.

Direct Overhead and Admin Expenses increased 638% compared with the fiscal year ended June 30, 2014. The increase was due to a change in reporting per the 2015 NCAA Agreed upon Procedures, Other Administrative Expenses is now reported in the category "Direct Overhead and Admin Expenses". Additionally, due to the opening of the new baseball facility the university funded various items needed for the facility that were not part of the main project contract. Most of the expenses were expensed in accounts captured in Other Administrative Expenses.

#### **Men's Basketball**

Guarantee revenue increased 22% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that MBB played 3 guarantee games in the 14-15 season, which was 1 more than 13-14 season. The additional revenue from these guarantees totaled \$30k resulting in an increase in revenue.

Indirect Institutional Support revenue increased 45% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that debt servicing, now being reported as Indirect Institutional Support as of FY 2015 was split amongst Women's Basketball, Men's Basketball, and Volleyball for facility use by all three sports.

Direct Overhead and Admin Expenses increased 641% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that new to FY 2015 reporting, Direct Overhead now includes Administrative Expenses. Administrative expenses in FY 2015 were \$43,997 versus \$7,349 in Direct Facility expense in FY 2014 causing the dramatic appearance of increases.

#### **Women's Basketball**

Indirect Institutional Support revenue increased 56% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that debt service now being reported was split amongst Women's Basketball, Men's Basketball, and Volleyball for facility use by all three sports.

Direct Overhead and Admin Expenses increased 3336% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that new to FY 2015 reporting, Direct Overhead now includes Administrative Expenses. Administrative expenses in FY 2015 were \$22,361 versus \$932 in Direct Facility expense in FY 2014 causing the dramatic appearance of increases.

#### **Men's Soccer**

Direct Overhead and Admin Expenses decreased 58% compared with the fiscal year ended June 30, 2014. The decrease is due to the fact that small project expenditures such as new banners at the soccer stadium, the pouring of a concrete pad, and the relocation of the "Rooster's Nest" during FY 2014 led to \$47,010 in expense. Only \$4,000 was spent on small projects during FY 2015 causing significant decreases.

### **Women's Soccer**

Direct Overhead and Admin Expenses decreased 80% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact the soccer facility is shared between the Men's and Women's programs, all expenses are evenly split. Therefore the same explanation from the Men's side applies to the Women. "Small project expenditures such as new banners at the soccer stadium, the pouring of a concrete pad, and the relocation of the "Rooster's Nest" during FY 2014 led to \$47,010 in expense. Only \$4,000 was spent on small projects during FY 2015 causing significant decreases."

### **Other Sports**

In-kind Gift revenue decreased 43% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that In-kind gifts are comprised of golf facility usage for our Men's and Women's Golf programs. In previous years, all days of facility use including CCU owned General Hacker GC were included in in-kind gifts therefore overstating the figure. In FY 2015, only actual practice days at our off-campus locations were included causing a significant reduction in reporting.

Indirect Institutional Support revenue increased 60% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that debt servicing, now being reported as Indirect Institutional Support as of FY 2015, was reported for Volleyball (HTC Center) and Softball (New Stadium) for their facility use.

Tournament Revenue/Entry Fees/Services revenue decreased 87% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that during FY 2014, Men's and Women's track meets held at CCU were organized and paid for by the Track and Field budgets. Entry fees and revenues were also collected directly by CCU. During FY 2015, these track meets were organized and paid for by a third party at a fraction of the cost in 2014. Officials, portable restrooms, event timing, signage, and souvenir tents are all services provided by the third party. These services were rendered for a guaranteed payment that was significantly less than paying for each service individually. This third party also collected all entry fees and revenues, dispersing a commission to CCU. While revenues were reduced significantly, significant costs were nearly eliminated.

Equipment, Uniforms, and Supplies expense increased 29% compared with the fiscal year ended June 30, 2014. The increase was due to the fact as is the case with team travel and recruiting, equipment, uniform, and supply purchases fluctuate year to year based on needs and retirement of aging equipment. The significant increase in Women's Golf is due to purchase of equipment for extended participation in NCAA competition that did not occur in FY 2014. Men's and Women's Tennis increases in equipment and supply specifically are due to their transition into the new CCU Tennis facility opened in FY 2015.

### **Non-Sport Specific**

CAF Contributions revenue increased 22% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that additional support in the amount of \$40,000 was given to support Summer School tuition that has not been given in the past.

Indirect Institutional Support revenue increased 13% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that debt servicing, now being reported as Indirect Institutional Support as of FY 2015, for Adkins Fieldhouse facility use has been allocated to Non-Sport Specific.

Marketing and Promotions expense decreased 27% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that Athletics Marketing Director left CCU during 2015. The position was not filled. Direct marketing and promotion expenses were reduced as a result.

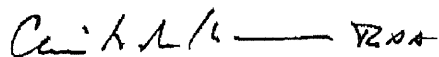
Direct Overhead and Admin Expenses increased 588% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that in FY 2014 reporting, Administrative Expenses were encompassed in "Other Operating Expenses. In FY 2015, per the 2015 NCAA Agreed upon Procedures of reporting, Administrative Expense is now included in "Direct Overhead and Admin Expense".

Cheerleaders and Band expense increased 25% compared with the fiscal year ended June 30, 2014. The increase was due to the fact that band expenses remained relatively stable. Cheerleader expense increases due to the significant purchase of new uniforms. Also, extended travel to the Collegiate Cheer Nationals in Daytona Beach, FL led to increased expense in FY 2015.

Medical Expenses and Insurance decreased 48% compared with the fiscal year ended June 30, 2014. The decrease was due to the fact that during FY 2014, CCU Athletics absorbed all insurance costs incurred. During FY 2015, the University purchased an Accident and Death insurance policy covering all students including student-athletes with a \$10,000 deductible. This university policy significantly reduced the burden of expense for the Athletic Department.

We were not engaged to, and did not conduct an audit, the objective of which would be the expression of an opinion on compliance with NCAA Bylaw 3.2.4.15 or the expression of an opinion on The Statement of Revenues and Expenditures of the Intercollegiate Athletics Program of Coastal Carolina University for the year ended June 30, 2015, and, furthermore, we were not engaged to express an opinion on the effectiveness of the internal controls over compliance with the laws, rules and regulations described in paragraph one and procedures one through seventeen of this report. Therefore we express no opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Board of Trustees and management of Coastal Carolina University and is not intended to be and should not be used by anyone other than these specified parties.



January 11, 2016

**Coastal Carolina University**  
**InterCollegiate Athletics Program**  
Statement of Revenues, Expenditures, and Transfers  
For the Year Ended June 30, 2015  
(Unaudited)

	Football	Baseball	Men's Basketball	Women's Basketball	Men's Soccer	Women's Soccer	Other Sports	Non-Sport Specific	Total
<b>Operating Revenues:</b>									
Ticket Sales	\$ 347,372	147,188	123,635	6,557	-	-	-	-	\$ 624,752
Gifts	-	-	-	-	-	-	-	-	-
Student Activity Fees	1,500,496	210,405	323,778	260,081	184,823	207,355	1,477,995	92,727	4,257,660
Guarantees	185,000	10,000	165,000	-	-	-	12,000	-	372,000
Chanticleer Athletic Foundation Contributions	500,362	69,172	23,810	31,233	6,461	12,961	113,294	259,038	1,016,331
Inkind Gifts	-	-	-	-	-	-	143,875	-	143,875
Coastal Educational Foundation Contributions	1,897	3,112	-	-	-	1,295	33,208	4,789	44,301
Direct institutional support	2,780,928	1,691,706	1,070,432	807,088	480,104	499,150	3,616,989	2,040,861	12,987,258
Indirect Institutional Support	909,112	297,883	436,761	308,225	88,930	66,773	925,027	1,232,491	4,265,202
NCAA Program for Academic Enhancement	-	-	-	-	-	-	-	72,739	72,739
NCAA Distributions	-	-	-	-	10,437	-	-	973,938	984,375
Big South Distributions	-	-	-	-	-	-	-	88,609	88,609
Program and Novelty Sales/Concessions	-	-	-	-	-	-	-	-	-
Sponsorships/Royalties/Commissions	53,100	-	1,135	1,425	139	100	17,527	730,205	803,631
Sport Camp Field Rentals	-	-	-	-	-	-	-	16,236	16,236
Tournament Revenue and Entry fees, Services	65,973	-	51,673	51,673	1,845	283	8,361	15,364	195,172
<b>Total Revenues</b>	<b>\$ 6,344,240</b>	<b>2,429,466</b>	<b>2,196,224</b>	<b>1,466,282</b>	<b>772,739</b>	<b>787,917</b>	<b>6,348,276</b>	<b>5,526,997</b>	<b>\$ 25,872,141</b>
<b>Expenditures:</b>									
Scholarships including Out of State Abatements	\$ 2,378,259	421,187	487,175	413,868	323,725	450,016	2,701,961	98,037	\$ 7,274,228
Guarantees	-	49,889	9,612	19,306	-	-	-	-	78,807
Coaching Salaries and Fringe Benefits	1,345,855	561,173	654,286	366,951	201,139	147,013	1,294,985	-	4,571,402
Severance Payments	-	-	-	-	-	-	-	-	-
Administrative Salaries and Fringe Benefits	326,118	48,670	94,396	64,829	500	-	37,464	2,288,726	2,860,703
Recruiting	131,234	66,289	72,118	70,253	11,282	12,010	107,171	-	470,357
Team Travel	382,166	198,087	215,987	62,444	77,246	50,750	422,108	-	1,408,788
Equipment, Uniforms and Supplies	350,176	130,101	36,078	34,621	25,042	27,968	258,589	-	862,575
Game Expenses	167,925	180,984	81,214	51,115	23,430	23,541	121,262	-	649,471
Marketing and Promotions	-	-	-	-	-	-	-	159,571	159,571
Athletic Debt Service	230,961	50,530	133,095	133,095	7,144	7,145	384,586	304,184	1,250,740
Direct Overhead and Administrative Expenses	283,515	474,896	54,461	32,021	19,889	9,245	449,966	423,615	1,747,608
Cheerleaders and Band	-	-	-	-	-	-	-	142,798	142,798
Indirect Institutional Support	678,152	247,353	303,665	175,130	81,785	59,629	540,440	928,308	3,014,462
Medical Expenses and Insurance	-	-	-	-	-	-	-	165,881	165,881
Memberships and Dues	720	19	1,073	475	550	-	9,236	27,246	39,319
Other Operating Expenses	5,993	288	13,619	3,270	396	600	15,044	235,710	274,920
Visiting Team/Tournament Expenses	63,166	-	39,445	38,904	611	-	5,464	-	147,590
<b>Total Expenditures</b>	<b>\$ 6,344,240</b>	<b>2,429,466</b>	<b>2,196,224</b>	<b>1,466,282</b>	<b>772,739</b>	<b>787,917</b>	<b>6,348,276</b>	<b>4,774,076</b>	<b>\$ 25,119,220</b>
<b>Excess (Deficiency) of Operating Revenues Over (Under) Expenses</b>	<b>\$ -</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>752,921</b>	<b>\$ 752,921</b>

**COASTAL CAROLINA UNIVERSITY**  
**INTERCOLLEGIATE ATHLETICS PROGRAM**  
Notes to the Statement of Revenues, Expenditures and Transfers  
June 30, 2015  
(Unaudited)

**NOTE 1-CONTRIBUTIONS**

Contributions and gifts to Coastal Carolina University's Intercollegiate Athletics Program totaled \$1,160,206. This amount is reported in Attachment A at the following captions:

Chanticleer Athletic Foundation Contributions	\$ 1,016,331
Inkind Gifts	143,875
	<u>\$ 1,160,206</u>

Individual contributions which exceeded 10 percent of the total contributions and the related donors included in the above amounts are as follows:

Chanticleer Athletic Foundation	\$ 1,016,331
	<u>\$ 1,016,331</u>

**NOTE 2-INTERCOLLEGIATE ATHLETICS - RELATED ASSETS**

Capital assets are recorded at cost at the date of acquisition or fair market value at the date of donation in the case of gifts. The asset capitalization policy refers to guidelines set by the State of South Carolina to determine the useful life of an asset. All land is capitalized regardless of cost. Qualifying improvements that rest in or on the land itself are recorded as depreciable land improvements. Major additions and renovations and other improvements that add to the usable space, prepare existing buildings for new uses or extend the useful life of an existing building costing in excess of \$100,000 are capitalized. Permanent Improvement projects and routine maintenance that do not fall within the defined parameters for capitalization will be expensed in the year they occur according to Generally Accepted Accounting Principles. (GAAP) As a rule, if the work is of a replacement nature and does not materially lengthen the useful life of a structure, it will not be capitalized.

Interest cost incurred during the construction phase of capital assets is reflected in the capitalized value of the asset constructed net of interest earned on the invested proceeds over the same period. In Fiscal Year 2015 no capitalized interest was appropriated to athletic-related assets.

In FY 2015 the Athletic capital assets, net of depreciation is reported to be \$49.3 million. This is a \$6.3 million dollar increase from last year's net athletic capital assets of \$43 million. The major contributing factor to this increase is the completion of the new Springs Brooks Baseball Stadium and a new tennis complex. The FY 2015 Athletic capital assets, net of \$49.3 million is 12% of the total amount of capital assets net of depreciation, \$412.2 million, which is reported on the University Financial Statements in FY 2015.

The total amounts of assets placed into service, includes both additions and transfers from Construction in Progress.

Fiscal Year 2015 Additions by Sport:

Football	\$ 1,203,009
Baseball	11,200,708
Tennis	2,060,043
Men's Golf	27,245
Total Additions	<u>\$ 14,491,005</u>

**COASTAL CAROLINA UNIVERSITY**  
**INTERCOLLEGIATE ATHLETICS PROGRAM**  
Notes to the Statement of Revenues, Expenditures and Transfers  
June 30, 2015  
(Unaudited)

**NOTE 2-INTERCOLLEGIATE ATHLETICS - RELATED ASSETS CONT'D**

Estimated capital asset activity for athletics for the year ended June 30, 2015 is summarized as follows:

	Beginning Balance	Additions	Retirements	Transfers	Ending Balance
<b>Capital Assets Not Being Depreciated</b>					
Construction in Progress	\$ 8,956,595	2,742,536	(33,699)	(8,922,896)	2,742,536
<b>Capital Assets Being Depreciated</b>					
Buildings and Improvements	39,707,100	3,560,730	-	8,823,372	52,091,202
Land Improvements	989,256	1,096,172	-	99,524	2,184,952
Equipment	1,900,283	911,207	-	-	2,811,490
	<u>42,596,638</u>	<u>5,568,109</u>	<u>-</u>	<u>8,922,896</u>	<u>57,087,644</u>
<b>Less Accumulated Depreciation</b>					
Buildings and Improvements	(7,292,892)	(1,159,113)	-	-	(8,452,005)
Land Improvements	(495,708)	(482,764)	-	-	(978,472)
Equipment	(693,455)	(385,413)	-	-	(1,078,868)
	<u>(8,482,055)</u>	<u>(2,027,290)</u>	<u>-</u>	<u>-</u>	<u>(10,509,346)</u>
Capital Assets Being Depreciated, Net	34,114,583	3,540,819	-	8,922,896	46,578,298
Athletic capital assets, net	<u>\$ 43,071,178</u>	<u>6,283,355</u>	<u>(33,699)</u>	<u>-</u>	<u>49,320,833</u>



**COASTAL CAROLINA UNIVERSITY**  
**INTERCOLLEGIATE ATHLETICS PROGRAM**  
Notes to the Statement of Revenues, Expenditures and Transfers  
June 30, 2015  
(Unaudited)

**NOTE 3- INTERCOLLEGIATE ATHLETICS - RELATED DEBT**

	Interest Rates	Maturity Dates	Balance 6/30/2015
State Institution Obligation Bonds Related to Athletics Facilities			
2002	3.25% to 4.625%	9/1/2022	1,105,585
2006	4.25% to 6.00 %	10/1/2026	2,069,058
2010	3.52%	4/2/2030	10,476,565
			<u>\$ 13,651,208</u>

Maturities of debt related to intercollegiate athletics at June 30, 2015 were as follows:

Due in Fiscal Year	Principal	Interest	Payments
2016	\$ 740,670	\$ 523,786	\$ 1,264,456
2017	763,552	502,012	1,265,564
2018-2022	4,256,142	2,006,607	6,262,749
2023-2027	5,235,271	1,035,302	6,270,573
2028-2030	2,655,573	147,519	2,803,092
	<u>\$ 13,651,208</u>	<u>\$ 4,215,226</u>	<u>\$ 17,866,434</u>

Athletically related debt service and total debt year ended June 30, 2015.

	Athletically Related	University Total
Total Annual Debt Service	<u>\$ 1,250,740</u>	<u>\$ 8,008,834</u>
Total Debt Outstanding:		
Institution Bonds	13,651,208	56,675,000
Revenue Bonds	-	192,361,000
Internal Debt	1,096,745	-
	<u>\$ 14,747,953</u>	<u>\$ 249,036,000</u>